



Buy-Back Guide

Thank you for choosing Circle A Feeders, this packet will help answer any questions about maximizing your returns by selling your Circle A genetics to Circle A Feeders. On the next page you will find directions to Circle A Feeders and contact information for age and source verification. The vaccination sheet (page 3) needs to be completed and presented at delivery, along with your official age and source documentation, and page 4 of this packet.

Qualifications

Healthy calves out of a bull or female purchased directly from Circle A. Calves must weigh 600-800 lbs. and be less than 11 months of age. Calves must have received two rounds of vaccinations following the guidelines on page three, be individually identified, and weaned at least 45 days. All calves must also be officially approved for age and source verification prior to delivery and screened by Circle A with a 30 day advanced notice prior to delivery. Males must be castrated and healed, females must be open, calves must be polled or dehorned. Effective July 1, 2012 Circle A Feeders will no longer accept calves not 51% black-hided.

Pricing

Base price is determined by averaging top of the market from the two previous week's State of Missouri Department of Agriculture market report. Cattle receive top of the market for their weight group (broke into 50 pound increments) for the producer's normal marketing region. An additional \$25 per head will be paid for calves out of bulls purchased directly from Circle A, \$10 per head for calves out of females purchased directly from Circle A and \$10 per head for age and source verification.

Delivery

Normal delivery days are the first and third Wednesday of the month and made only after calves have been screened by Circle A and a delivery date has been agreed upon. Once producers make delivery to the feedlot, the cattle are immediately sorted by sex and weight and weighed in groups ranging from 1 to 17 head. An average weight for each group is calculated and prices are determined by the average weight of each group.

Payment

Payment is made at delivery. A maximum of two checks will be written for a group of calves.

Contact

For further questions or to have your calves screened contact:

Nick Hammett
573-280-5308
nick@circlearanch.com



Directions to Circle A Feeders

Directions from the South

From Hwy 63, 6 miles west of Moberly, MO on Hwy 24 to Huntsville exit (Hwy C). North on Hwy C, 8.2 miles to Circle A Ranch North. Turn right into first entrance (look for double signs at entrance).

Directions from the North

5 miles west of Macon, MO on Hwy 36 to Bevier exit (Hwy C). South on Hwy C approximately 16 miles to Circle A Ranch North. Turn left into second entrance (look for double signs at entrance).

Once on the Ranch

Follow signs to the feedlot; remain straight past the truck scales and take next right. Pots deliver on the West end of the barn at the red loading chute, ground loads back into the South side half way down the barn.

Premise Registration & QSA/PVP Contacts

Circle A feeders pays a \$10/hd. premium for age and source verified calves and requires all calves be age and source verified. Below is contact information for obtaining a premise ID and for companies that can assist you in getting your cattle age and source verified. At delivery, bring any official paperwork from your age and source company.

Premise registration

Missouri - <http://www.mda.mo.gov/animalID/index.html>, 573-751-7766

Age and Source Verification Contacts

Cattlelog

(list Nick Hammett as requested agent)
800-858-4330
www.cattlelog.com

IMI Global

866-395-5883
www.usverified.com

Missouri Department of Agriculture

573-751-7213
www.mda.mo.gov/qsa

MFA Health Track

888-514-2333
www.mfahealthtrack.com

Circle A Feeders Cattle Vaccination Guidelines VAC-45 Program

All cattle will be required at weaning to have vaccinations (primary and booster), 2-4 weeks apart. A Modified Live Vaccine is required for both primary and booster. All vaccinations should be given in the neck according to BQA guidelines. Male calves castrated and healed and certified to be steers. Calves should be a minimum of 5 months of age before starting a VAC 45 program.

Delivery Date _____ Producer _____ #Hd _____

Primary vaccinations (3-4 weeks pre-weaning recommended)

BVD, IBR, PI-3, BRSV (Modified Live Viral Vaccine Required)

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

7-way Clostridial (Blackleg) + Haemophilus Somnus,

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

Pasteurella haemolytica (Mannheimia) with leukotoxioid

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

Implant (Yes / No) If yes,

Product & Brand _____ Date Administered _____

Dewormed (internal parasites, lice & grubs)

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

Booster Vaccinations (2-4 weeks following primary vaccinations)

BVD, IBR, PI-3, BRSV (Modified Live Viral Vaccine Required)

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

7-way Clostridial (Blackleg) + Haemophilus Somnus,

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

Pasteurella haemolytica (Mannheimia) w/ leukotoxioid

Product Name & Brand _____

Serial #s _____ Lot # _____

Date Administered _____ Expiration Date _____

Recommendations

Bovi-Shield GOLD 5

Pyramid 4

Pyramid 5

Vista 5 SQ

Vision 7 Somnus

Vision 8 Somnus

Ultrabac 7/Somubac

Bar-Vac 7/Somnus

One Shot

Presponse SQ

Presponse HM

Pulmo-Guard PHM-1

Pulmo-Guard PHM

None

Dectomax

Cydectin

Ivomec

(Booster same as above)

(Booster same as above)

(Booster if primary was not single dose product)

All cattle will be weaned a minimum of 45 days with boosters given at least 21 days prior to delivery. A veterinarian is not required to participate in the VAC-45 program. We do recommend consulting your veterinarian before starting a modified live viral pre-weaning vaccination protocol.

I believe the above information is true and accurate.

Producer Signature _____ Date _____

Veterinarian Signature _____ Date _____

Or

Program/Drug Rep. Signature _____ Date _____



CattleLog Age & Source Verification Instructions (Age & Source Verification is a requirement, CattleLog is one option)

Circle A Feeders uses the MicroBeef CattleLog system to track inventory in the feedyard. If you order your tags through CattleLog, Nick Hammett can verify your calves while viewing them prior to delivery. If you are already working with another age and source system that is working for you, please continue doing so.

To age and source verify cattle you have to maintain written calving records of the first and last birthdates of your calving groups, and be able to identify which calves were born on your place. Written calving records can be as simple as writing down the starting and ending date of calving for the group and maintaining those dates on a calendar, in a calving book or in a notebook for three years.

The first step is to order the EID tags directly from CattleLog by calling 1-800-858-4330. The tags will generally get to you in less than 7 days. When processing your calves for the final time, place the EID buttons in your calves' left ear. Place the EID button on the inside of the ear, in the upper lobe. As you put in the EIDs record their ranch tag number next to the EID number provided on the Group Option Tag List. Be sure to note any unused tags by marking the "Not Used" column with an "X".

Complete the Age Verification Audit Request Form. Be sure to list Nick Hammett in the "Requested Agent" box. Complete the form and send it to CattleLog **at least 10 days prior to shipping your calves.**

CattleLog will then contact Nick to do an audit of the calves and your records. As he has to view the calves prior to coming to Circle A Feeders, it is an easy and painless process. **Your calves have to be approved for age and source verification prior to delivery to Circle A Feeders.** If you have any questions please call Nick at 573-280-5308.

Circle A Feeders Delivery Checklist

(complete and return at delivery)

- | | |
|--|--|
| <input type="checkbox"/> Contacted Circle A at least one month prior to delivery. | <input type="checkbox"/> Every calf is out of a bull or female purchased directly from Circle A. |
| <input type="checkbox"/> Calves will be age and source approved prior to delivery. | <input type="checkbox"/> Every calf was properly vaccinated, with boosters at least 21 days prior to delivery. |
| <input type="checkbox"/> Every calf will weigh over 600 lbs. at delivery. | <input type="checkbox"/> Every calf has been weaned at least 45 days. |
| <input type="checkbox"/> Every calf will be less than 11 mo. old at delivery. | <input type="checkbox"/> Steers are healed, heifers are open, calves polled or dehorned. |
| <input type="checkbox"/> Brought completed vaccination forms to delivery. | <input type="checkbox"/> Brought age and source approval papers to delivery (if Nick was not approval agent). |

Producer Signature _____ Date _____