

NEWS RELEASE

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Circle A Angus Ranch Sale Results

Circle A Angus Ranch, headquartered in Iberia, MO, was proud to host their largest ever Fall Bull & Heifer sale selling 595 head on October 15th. The bleachers were filled with potential buyers vying for the opportunity to become part of the Circle A Feeders buy-back program by bidding on the 134 bulls, and 461 bred heifers.

134 bulls averaged \$3242 with a three way tie for the high selling bull at \$8,000. The first was lot 1 a Shipwell Chinook son who was in the top 10% of the Angus breed for 9 different EPDs, selling to T-K Farms, of West Plains, MO. Next was lot 6, a son of Circle A Objective 6667 with a 66 WW EPD and a 71.52 \$B, selling to Danny Helton of Brinktown, MO. Lot 20 a stout, Woodhill Foresight 285M-S103 son also sold for \$8,000 to Randy Winkler of Overland Park, KS. High selling Circle A Premium Bull was lot 115, another son of Circle A Objective 6667, selling to the Vannoy/Smith Partnership in Shelbyville, MO for \$7,500. Another CAPB bull, Lot 120, sold for \$7,000 to Powell Farms in Bunker, MO. 36 bulls sold for \$4,000 or more, with 42 bulls selling for \$2,500 or less.

The bred heifers, sold in lots of five head ultrasounded to calve within ten days of one another and fetal-sexed, averaged \$1792 per head. The Vannoy/Smith Partnership took 49 head of the AI bred carrying bull calves to Shelbyville, MO. Flat Creek Cattle took 50 head to Black Rock, AR. Lester Bailey took 45 head to Marshall, MO and Mike Kostelac took 40 head to Newburg, MO.

The optimism concerning the future of the cow/calf business was apparent at Circle A's sale. Current prices, low supply and improving demand have hopes running high for the next few years in the cattle business. Circle A attributes their success to good genetics, good service and an industry leading calf buy-back program. The next opportunity to purchase Circle A genetics will be on March 17th offering 300 bulls and 450 fall-calving, bred heifers.

Circle A Angus Ranch is a 25,000 acre, 7,000 head ranching operation headquartered in Iberia, MO with satellite operations in Stockton, and Huntsville. Owned by the Dave Gust Family, Circle A's motto is "Quality beef is our business". Circle A markets more than 450 Black Angus bulls and 900 Premium Angus females annually at sales held the third Saturday's of March and October.

Circle A offers a breeding guarantee, a full-time customer service representative, free delivery with the purchase of two or more bulls, the most generous calf buy-back program in the country and access to the best genetics through the Angus Sire Alliance and the industry's only in-herd EPDs for tenderness, feed intake, heifer pregnancy, cow stayability and terminal and maternal profit indexes.